
May 6, 2026

RFP SA 2620, Fabrication and Installation Services for Fluidized Bed Incinerator (FBI) Spares

Addendum #3

THIS SOLICITATION IS HEREBY AMENDED AS FOLLOWS:

- Reference Attachment A, Scope of Work, Section C, Paragraph 6 of the solicitation, is hereby revised to read as follows:

6. *Heat Exchanger (Brand Name or Equal):*

As the existing heat exchanger was manufactured by TTC, the heat exchanger specified herein is identified as the TTC Heat Exchanger and is referenced as a brand name or equal to establish the minimum acceptable requirements for quality, performance, materials, configuration, and design. The new heat exchanger shall be fully compatible with the existing unit, including all physical, thermal, and operational interfaces.

a. *Compatibility Requirements*

Proposed heat exchangers must meet all of the following requirements:

- Identical or interchangeable physical dimensions*
 - Direct fit within existing supports, connectors, and footprint*
 - No modification to foundations, ductwork, piping, or structural elements*
 - Equivalent or superior thermal and pressure performance*
 - Materials suitable for existing operating conditions*
 - Full interchangeability with the existing heat exchanger for future swap-out*
- Products offered as an “equal” shall be equivalent to the referenced TTC heat exchanger and shall meet all specified requirements listed in section 6.a in this SOW.*
 - Offerors proposing the TTC heat exchanger shall contact TTC directly to obtain a current price quotation and shall include in their proposal. Pricing for the TTC heat exchanger shall be furnished by TTC and incorporated into Offeror’s proposed price.*
 - Prince William Water has the sole right to determine whether a proposed product is equal to the TTC heat exchanger. Minor deviations that do not meet the intent of the specifications shall not be accepted.*
- The Second Mandatory Site Visit is scheduled for **Monday, May 11, 2026, at 11:00 AM** at the H.L. Mooney Advanced Water Reclamation Facility, located at 1851 Rippon Boulevard, Woodbridge, VA 22191, in the first floor of the Durward E. Grubbs, Jr. Building.

Any potential Offeror interested in attending should notify Procurement via email at sprocurement@pwwater.org by **Friday, May 8, 2026, at 12:00 PM (EST)**. Offerors who attended the first site visit on April 27, 2026, are not required to attend the second visit. Proposals will only be accepted from Offerors represented at a site visit, as evidenced by signatures on the sign-in sheet.

- Attachments:
 - Questions and Responses
 - Preproposal Conference Sign in Sheet
 - Site Visit Sign in Sheet

All other solicitation terms, conditions and provisions remain unchanged and in full force and effect.

Acknowledgement: Offerors submitting a response for the above named solicitation shall take note of the following changes, additions, deletions, clarification, etc., in the Contract Documents, which shall become a part of and have precedence over anything shown or described in the Contract Documents, and as such shall be taken into consideration and be included in the Offeror's response. All other terms and conditions of the Request for Proposals shall remain unchanged.

Offerors must acknowledge receipt of this amendment by signing and returning this addendum with the proposal response prior to the proposal deadline.

Authorized Signature

Date

Name Printed

Title

Company Name

Direct all inquiries to sprocurement@pwwater.org

Questions and Response

1. **Question:** The Attachment A Scope of Work page 43 states “The contractor shall Fabricate one complete set of the fluidized bed incinerator (herein FBI or incinerator) refractory lined ductwork, which includes the FBI top plenum; crossover duct connecting the FBI top plenum to the heat exchanger top plenum; the heat exchanger top plenum; the crossover expansion joints; and, (refer to Exhibit A-1)”. The Heat Exchanger bottom plenum (or lower plenum) is not in the description of Scope of Work, but it’s in the Exhibit A-1 drawings. Is the new heat exchanger bottom plenum (or lower plenum) in the contractor supply scope or will PW Water reuse the existing heat exchanger bottom plenum?
Response: [PW Water will be reusing the existing heat exchanger bottom plenum.](#)
2. **Question:** Does PW Water has the statutory requirements of “American Iron & Steel (AIS)” compliance?
Response: [No requirements for AIS](#)
3. **Question:** Can hardware and gaskets be reused for the connecting of new ductwork and plenum?
Response: [The Contractor shall provide new gaskets and hardware that match the existing installation.](#)
4. **Question:** Will PW Water provide dumpsters at the job site?
Response: [The Contractor should include dumpsters in the proposal.](#)
5. **Question:** Is the project subject to Davis Bacon Prevailing wage requirements?
Response: [No requirements for Davis Bacon Prevailing wages.](#)
6. **Question:** We are asking for clarity on the scope of work. It is our understanding that the lower flue gas outlet plenum is not to be included in the work scope. Please confirm that this is the case. As we are an equipment supplier exclusively and cannot provide a bid on the entire work scope, it is our intention to provide a proposal covering the heat exchanger and upper flue gas inlet plenum to all parties that have reached out to us and/or attended the mandatory site visit.
Response: [The lower flue gas outlet plenum, which is the heat exchanger bottom plenum, is not included in the scope of work.](#)
7. **Question:** Please provide company names and contact information for those who attended the pre-proposal conference on April 27, 2026.
Response: [The sign-in sheet is attached to this addendum.](#)
8. **Question:** Please provide company names and contact information for those who attended the site visit on April 27, 2026.
Response: [The sign-in sheet is attached to this addendum.](#)
9. **Question:** Regarding RFP Attachment A / Scope of Work / Section B / 6 Heat Exchanger, it states that “the existing HX was manufactured by TTC and specifying a TTC-manufactured heat exchanger is essential to ensure full compatibility and interchangeability. This allows installation without modification to the exiting system and enables a direct swap between the installed unit and the spare unit in the future.” As the supplier of the original equipment installed at this plant, Arvos Schmidtsche Schack should be regarded as an equal and should be permitted to bid so long as they

Procurement Department
P.O. Box 2266 · Woodbridge, Virginia 22195-2266 ·
SAprocurement@pwwater.org



can also ensure compliance with the above statements. Advise if Schack equipment will be considered.

Response: [Refer to the first page of this addendum.](#)

SIGN-IN SHEET

Optional Preproposal Conference

Date / Time: April 27, 2026 at Noon SOLICITATION #: RFP SA 2620
Project: Fabrication and Installation Services for Fluidized Bed Incinerator (FBI) Spares
Procurement Officer: Mikyong Rodgers

1. Wabtec Components LLC (Thermal Transfer) Ken Weber
Company's Name Representative's Name (Please print)
50 N. Linden St.
Address
Duquesne, PA 15110
Address
412-265-2799
Phone Fax
kweber@wabtec.com
E-mail

2. HANKIN ENVIR. SYSTEMS LARRY CATLIN
Company's Name Representative's Name (Please print)
ONE HARVARD WAY
Address
SUITE 6, HILLSBOROUGH, NJ
Address
908 722-9595
Phone Fax
HANKIN@HANKIN.COM
E-mail
FAX 908-507-9122

3. Hankin Jack Chu
Company's Name Representative's Name (Please print)
1 Harvard Way
Address
Suite 6, Hillsborough, NJ
Address
908-722-9595 908-507-9122
Phone Fax
Hankines@hankin.com
E-mail

4. PW Water Rachel Carlson
Company's Name Representative's Name (Please print)
1851 Rippon Blvd
Address
Woodbridge VA 22193
Address
r Carlson@pwwater.org
Phone Fax
E-mail

5. PW Water BIPIN PATHAK
Company's Name Representative's Name (Please print)

SIGN-IN SHEET

Optional Preproposal Conference

Date / Time: April 27, 2026 at Noon SOLICITATION #: RFP SA 2620
Project: Fabrication and Installation Services for Fluidized Bed Incinerator (FBI) Spares
Procurement Officer: Mikyong Rodgers

Address 1851 Rippon Blvd.
Address Woodbridge VA
Phone Fax
E-mail bpathak@pwwater.org

Handwritten signature

Signature

6. PW water
Company's Name
Address
Address
Phone Fax
E-mail narshad@pwwater.org

Naeem Arshad
Representative's Name (Please print)

Handwritten signature

Signature

7.
Company's Name
Address
Address
Phone Fax
E-mail

Representative's Name (Please print)

Signature

8.
Company's Name
Address
Address
Phone Fax
E-mail

Representative's Name (Please print)

Signature

SIGN-IN SHEET

Mandatory Site Visit

Date / Time: April 27, 2026, following the Preproposal Conference SOLICITATION #: RFP SA 2620
Project: Fabrication and Installation Services for Fluidized Bed Incinerator (FBI) Spares
Procurement Officer: Mikyong Rodgers

Due to the importance of all Offerors having a clear understanding of the specifications/scope of work and requirements of this solicitation, attendance at the Site Visit will be a prerequisite for submitting a proposal. Proposals will only be accepted from those Offerors who are represented at the Site Visit. Attendance at the Site Visit will be evidenced by the representative's signature on the attendance roster.

This sign-in sheet will be used to determine the Offerors' prerequisite status.

1. Wabtec Components LLC (Thermal Transfer)
Company's Name: Wabtec Components LLC (Thermal Transfer)
Address: 50 N. Linden St.
Address: Duquesne, PA 15110
Address: 412-265-2799
Phone: 412-265-2799 Fax:
E-mail: kweber@wabtec.com
Representative's Name (Please print): Ken Weber
Signature: [Handwritten Signature]

2. HANKIN ENVIR. SYSTEMS
Company's Name: HANKIN ENVIR. SYSTEMS
Address: ONE HARVARD WAY, S. 6
Address: HILLSBOROUGH NJ 08844
Address: 908-722-9595, 722-9514
Phone: 908-722-9595 Fax: 722-9514
E-mail: HANKIN@HANKINES.COM
Representative's Name (Please print): LARRY CATLIN
Signature: [Handwritten Signature]

3. Hankin Envir. systems
Company's Name: Hankin Envir. systems
Address: 1 Harvard Way, suite 6
Address: Hillsborough, NJ 08844
Address: 908-722-9595 722-9514
Phone: 908-722-9595 Fax: 722-9514
E-mail: Hankin@hankines.com
Representative's Name (Please print): Jack Chu
Signature: [Handwritten Signature]

4.
Company's Name
Address
Address
Phone Fax
E-mail
Representative's Name (Please print)
Signature